

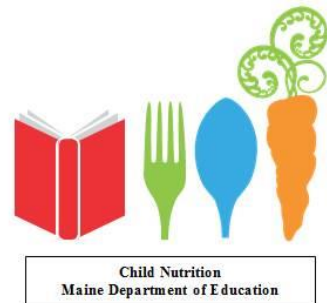
Net Off Invoice

Maine Department of Education
Child Nutrition
January 2020

- NOI is purchased by lbs. only.
- When requesting lbs., you are buying the *raw products* that are made into items.

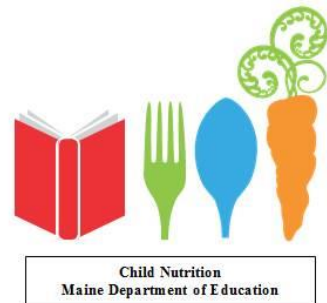


- Any schools within the Sponsor/District can use the lbs.
- Processorlink/ and K12 Food service track lbs. usages by Sponsor/District only.



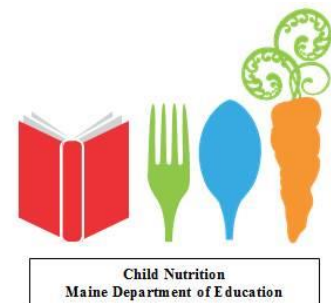
Pounds

- Lbs. are totaled up from the Annual Survey and sent to the two processors-(Processorlink & K-12).



Requested lbs.

- Attempts are made to get full trucks. If not full trucks, a partial truck will be attempted.
- Partial trucks might be rounded up or down slightly. If this is the case requests will be adjusted to meet the amount available.



NOI

- Allows a Sponsor/District to spend money on further processed items that are regularly used.
- Allows a Sponsor/District to purchase items as needed, not in bulk.
- Wider selection of products vs. USDA foods.
- Utilize some or all of your PAL money.
- Discount dollar amounts off per cases.



Did I sign up for NOI?

Check your CNPWeb Annual Survey

Product Code	Product Desc	Ent Value	Processing Fee	Total Requested	Adj	Fill	Bal		
Category: Beef									
100134	BEEF CRUMBLES W/SPP PKG-4/10 LB	\$5,622.00	\$0.00	50	50	0	50		
100158	BEEF FINE GROUND FRZ CTN-40 LB	\$1,781.20	\$0.00	20	20	0	20		
110346	BEEF PATTY 90/10 FRZ CTN-40 LB	\$7,296.00	\$0.00	60	60	0	60		
Category: Cheese									
100002	CHEESE CHED WHT SHRED BAG-6/5 LB	\$3,333.20	\$0.00	40	40	0	40		
100021	CHEESE MOZ LM PART SKM SHRD FRZ BOX- 30LB	\$2,354.80	\$0.00	40	40	0	40		
100037	CHEESE BLEND AMER SKM WHT SLC LVS-6/5 LB	\$2,825.50	\$0.00	50	50	0	50		
110242	CHEESE NAT AMER FBD BARREL- 500 LB(4080 0)	\$4,766.40	\$0.00	2,648 (lbs)	2,648	0	2,648		



Need to sign up and tracking your NOI usage

- Sponsors/District must register for these two, 3rd party processor websites to obtain an ID/password.
- Processorlink
<https://www.processorlink.com>
 - Cargill, Land O' Lakes, McCain's, National Foods, Pilgrim Pride, Rich Chicks, Rich Products, S A Piazza, Schwans, Tasty Brands, Trident and Yang's 5th Ave.

- K12 Foodservice

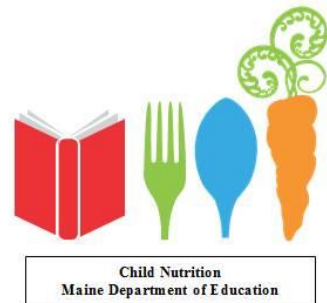
<http://www.k12foodservice.com> Basic American

- Basic American, ConAgra, JM Smucker, Red Gold and Tyson



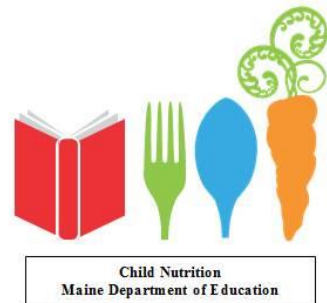
Tracking Usage

- Do you have the NOI product catalog from your distributor? If no or not sure, contact them for one.
- This is a great tool to have and use.



Distributors

- Dennis Paper
- PFG Northcenter
- SYSCO Northern New England



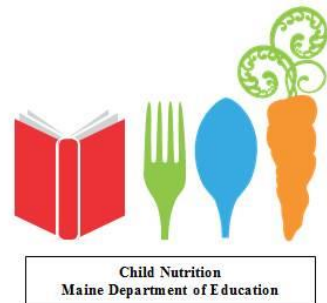
Cheese

- ConAgra – Gilardi
- SA Piazza-(Wild Mikes)
- Schwans Foods
- Tyson-Bosco
- Land O Lakes
- Tasty Brands



Potato

- Basic American-Dehydrated
- McCain- White
- McCain-Sweet



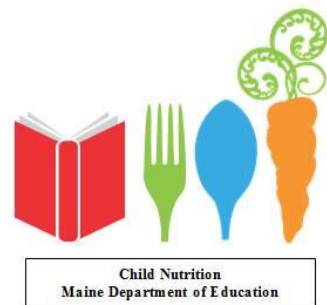
Chicken-Buying the whole bird

- Pilgrims Pride- 50% dark, 50% white
- Rich Chicks-68.91% dark, 31.09% white
- Tyson-40% dark, 60% white
- Yang's 5th Taste
- Your requesting :
 - Whole Bird
 - Dark Meat Only
 - White Meat Only



Tyson & Rich Chick's

- If all of the white meat is used, the dark meat is still discounted on products that use the whole bird.^{df}
- Pilgrim Pride will not do this.



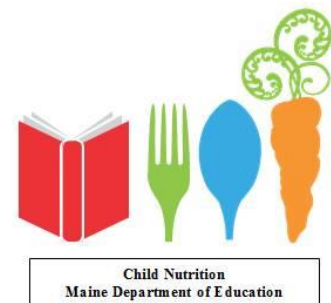
Other NOI Processors

- Cargill Kitchen-Eggs
- J M Smuckers-Peanut Butter
- National Foods-Apples
- Red Gold-Tomato
- Rich's – Flour
- Trident Seafood - Pollack



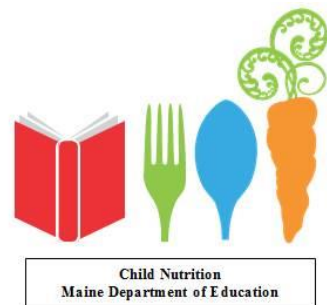
Federal Regulation

- Federal Regulation 7 CFR 250
- Districts must be at 30% usage by October and by January 60% usage at the committed manufacturers.
- Balances at manufacturers can not exceed six months.



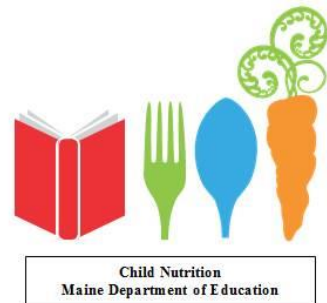
Unused lbs.

January – February of each year unused lbs. are transferred to Sponsors/Districts that have used all their lbs. allocated or are very close to doing so.



Usage

- Use 10% of NOI funds each month, or more.
- By the end of the SY 100% usage, or sooner
- Balances will not roll to SY 2023.



State Balance

States are not allowed to carry more than 6 months inventory at any time.

Excess inventory beyond this can be transferred to another State by USDA without permission.

